## **MEPTECPRESEI**



**Tenth Annual** 

# MENSFednology

Sensors: A Foundation for Accelerated MEMS Market Growth to \$1 Trillion

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SAN JOSE, CALIFORNIA MAY 23, 2012

























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#### Participating Companies:

- Hillcrest Labs, Inc.
- Movea, Inc.
- Sensor Platforms, Inc.
- Syride
- VectorNav Technologies
- Xsens





#### A ONE-DAY TECHNICAL SYMPOSIUM & EXHIBITS

# Tenth Annual MEMS TECHNOLOGY SYMPOSIUM

Sensors: A Foundation for Accelerated MEMS Market Growth to \$1 Trillion

#### MORNING AGENDA

7:00 am	Registration Opens	
8:15 am	Welcome and Introduction	
8:30 am - 9:00 am	MORNING KEYNOTE	
	Sensory Swarms	
	Professor Kristofer Pister, Electrical Engineering and Computer Science	
	University of California, Berkeley	
9:00 am - 9:30 am	Accelerating MEMS Market to \$Trillion/Trillion Units	
	Janusz Bryzek, Ph.D., VP MEMS Development	
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9:30 am - 10:00 am	Implementing the Trillion Dollar MEMS Roadmap	
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10:00 am - 10:30 am	Morning Break and Exhibits	
10:30 am - 11:00 am	CeNSE: Awareness through A Trillion MEMS Sensors	
	Rich Friedrich, Director of the CeNSE Program	
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11:00 am - 11:30 am	On the Road to \$1T?	
	Gregory J. Galvin, Ph.D., President/CEO	
	Kionix, Inc.	
11:30 am - 12:00 pm	The MEMS Revolution: from Billions to Trillions?	
	Jérémie Bouchaud, Director and Senior Principal Analyst MEMS and Sensors	
	IHS iSuppli	
12:00 pm - 1:00 pm	Lunch and Exhibits	





#### A ONE-DAY TECHNICAL SYMPOSIUM & EXHIBITS

# Tenth Annual MEMS TECHNOLOGY SYMPOSIUM

Sensors: A Foundation for Accelerated MEMS Market Growth to \$1 Trillion

#### **AFTERNOON AGENDA**

1:00 pm - 1:30 pm	AFTERNOON KEYNOTE  Motion Interface the Next Large Market Opportunity  Steve Nasiri, Founder, President, CEO and Chairman  InvenSense, Inc.
1:30 pm - 2:00 pm	Status of the MEMS Industry - New Drivers: The Path to New Opportunities  J.C. Eloy, President and CEO  Yole Développement
2:00 pm - 2:30 pm	Realizing the Full Potential of MEMS Design Automation Stephen Breit, Ph.D., Vice President Engineering Coventor, Inc.
2:30 pm - 3:00 pm	High Volume Assembly & Test Solutions to Meet the Rapidly Growing MEMS Market Russell Shumway, Sr. Manager, MEMS & Sensor Packaging Amkor Technology
3:00 pm - 3:30 pm	Afternoon Break and Exhibits
3:30 pm - 3:50 pm	SPECIAL SESSION: MEMS for All of Us  This special session will showcase products driven by sensors, sensor software, and the technology behind these products. During the reception following this session attendees will have an opportunity to see hands on demonstrations of the products.  Fusing Sensors into Mobile Operating Systems & Innovative Use Cases Tristan Joo, Board Director & Co-Chair of Mobile SIG Wireless Communications Alliance
	Participating Companies: Hillcrest Labs, Inc. Movea, Inc. Sensor Platforms, Inc. Syride VectorNav Technologies Xsens
5:00 pm - 7:00 pm	Exhibitor and Sponsor Reception and Demonstrations





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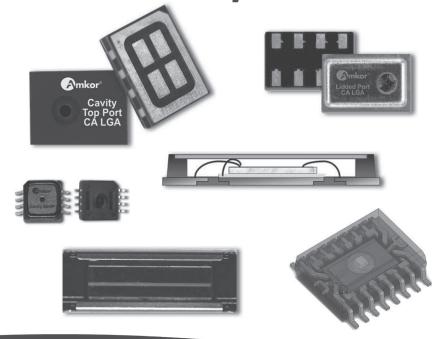
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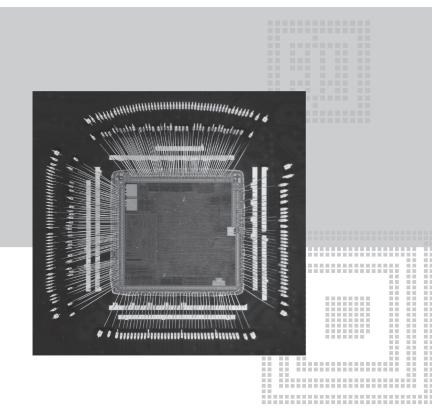


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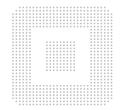




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Phone: 480-488-9898

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#### www.agcem.com

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6541 Via Del Oro San Jose, CA 95119 Phone: 408-227-8885

#### www.amtechmicro.com

AmTECH is a community of talented and experienced employees with a reputation for excellent service, on-time delivery and a strong commitment to quality. AmTECH was founded on 1993 to provide Advanced Packaging and PCB Assembly. They provide manufacturing services for IC Packaging, Chip-On-Board, Chip-On-Flex, MEMS and Multichip Modules with Fine Pitch Gold or Aluminum Wire Bonding. Their PCB Assembly capabilities include Lead-Free SMT Assembly with 0201, µBGA; WLCSP and 0.4mm pitch QFNs and connectors.

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#### www.coventor.com

Coventor, Inc. is the market leader in automated design solutions for micro-electromechanical systems (MEMS) and virtual fabrication of MEMS and semiconductor devices. Coventor serves a worldwide customer base of integrated device manufacturers, fabless design houses, independent foundries, and R&D organizations that develop MEMS-based products for automotive, aerospace, industrial, defense, and consumer electronics applications, including smart phones, tablets, and gaming systems. Coventor's software tools and expertise enable its customers to simulate and optimize MEMS device designs and fabrication processes before committing to time-consuming and costly build-and-test cycles. The company is headquartered in Cary, North Carolina and has offices in Silicon Valley, Calif., Cambridge, Mass., and Paris.

#### E-tec Interconnect Ltd.

P.O. Box 4078

Mountain View, CA 94040 Phone: 408-746-2800

#### www.e-tec.com

E-tec Interconnect is an established supplier of precision sockets and contactors for MEMS development and test applications. Custom requirements are welcome: they can accommodate virtually any footprint including "mixed pitch" and "non-Jedec" modules. Top and bottom openings can be modified to satisfy a variety test set-ups including open cavity probe and thermal emission microscopy. Standard features include: pin pitch from 0.3mm through 1.5 mm, pin counts up to 2000 and test speeds to 40 GHz. SMT, thru-hole and solderless mount options are available as well as various clo-





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#### www.gelpak.com

Gel-Pak manufactures Gel-Coated boxes, trays, slides and films that are designed to protect sensitive devices during transport and processing. The company's proprietary elastomer technology holds devices in place without the use of custom molded pockets. The systems are distributed worldwide.

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1197 Borregas Avenue Sunnyvale, CA 94089 Phone: 408-988-7339

#### www.invensense.com

InvenSense Inc. (NYSE: INVN) is the leading provider of MotionTracking $^{\text{M}}$  solutions for consumer electronic devices in the world. The company's pat-

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#### www.lamrc.com

Lam Research Corporation is a leading supplier of wafer fabrication equipment and services to the worldwide semiconductor industry, where they have been advancing semiconductor manufacturing for over 30 years. Their market-leading etch products address a broad range of applications, from conductor and dielectric etch to emerging MEMS, deep silicon, and 3D IC applications. Lam's clean portfolio incorporates both wet and plasmabased technologies, allowing implementation of customized yield-enhancing solutions. With their expertise and world-class global customer support, Lam Research is addressing many of today's most advanced semiconductor processing challenges.

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#### www.memsstar.com

memsstar is a leading provider of etch and deposition equipment and process expertise to the microelectrical mechanical systems (MEMS) and semiconductor industries. The company's vapor release and anti-stiction processes offer high performance processing solutions for tomorrow's MEMS devices. All wafer processing is performed on a single wafer basis, and tool configurations range from a manual, one-chamber R&D system to a fully automated cluster tool for high volume production. As well as its XeF2 and HF isotropic etch processes, memsstar also offers a coatings chamber for the deposition of self assembled monolayers (SAM).

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95 Brown Road, Suite 120 Ithaca, NY 14850 Phone: 585-683-1430

#### www.microgensystems.com

MicroGen Systems, Inc. delivers the first MEMS based vibrational energy harvesters based on patented technology and intended to power autonomous and networked wireless sensors. Markets include industrial (process and manufacturing monitoring) and commercial (appliances), automotive, infrastructure and consumer. MicroGen has begun volume production for its first family of products MEMS. Initial markets are industrial and commercial. MicroGen Systems, powering the wireless world.

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#### www.milestonefalab.com

Milestone Technology is a Failure Analysis Lab providing services for the MEMS, Semiconductor, LED, Medical Device, Solar, Electronics, Disk Drive, Optical, Coating, Ceramics and Materials industries. They specialize in Ultra High Resolution SEM, EDX, Quantitative Analysis, Mapping, Precision Cross-Sectioning, Surface Contamination, FTIR, PCB Inspection, Dye Pry, and Metallography.

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#### www.pactech-usa.com

Pac-Tech USA Packaging Technologies Inc. facility in Santa Clara, California offers contract wafer bumping services using low cost electroless Ni/Au under-bump metallization, solder stencil printing and solder ball placement for quick-turn and massproduction. PacTech USA also provides product demonstrations, training and sales support. Pac Tech designs and builds state-of-the-art wafer bumping and assembly equipment for flip-chip and chip-scale packaging. Pac Tech is the worldwide leader in laser reflow and heating technology as implemented in systems for solder jetting (SB2) and flip-chip attach (LAPLACE) for advanced packaging applications like HGA assembly, MEMS and optoelectronic packaging, LCD driver assembly, etc.

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#### www.palomartechnologies.com

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16400 Bake Parkway Irvine, CA 92618 Phone: 949-943-3033

#### www.polytec.com

Polytec is a world leader in optical measurement systems, featuring the state-of-the-art Micro System Analyzer (MSA-500) system for MEMS characterization. The MSA system incorporates three key technologies: scanning laser Doppler vibrometry for out-of-plane deflection shape, strobe video microscopy for in-plane motion and white light interferometry for static shape measurements. Their instruments are used throughout the MEMS research community.

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#### www.promex-ind.com

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#### www.quartetmechanics.com

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#### Quik-Pak

10987 Via Frontera San Diego, CA 92127 Phone: 858-674-4676

#### www.icproto.com

Quik-Pak, a division of Delphon Industries, provides IC packaging and assembly services. The company's newest offering is its OmPP package. These premolded QFN packages provide a fast, inexpensive solution for your prototype or sample requirements. Quik-Pak also specializes in a variety of services that together provide a full turn-key solution including wafer preparation, die/wire bonding, remolding and marking/branding. Custom assembly services are also offered for Flip Chip, Ceramic Packages, Chip-on-Board, Stacked Die, MEMS, etc.

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580 California Street, Suite 1200 San Francisco, CA 94104 Phone: 415-283-3399

#### www.silexmicrosystems.com

Silex Microsystems is a world-leading MEMS foundry that brings advanced process technologies and manufacturing capacity to a wide range of hightech companies. Currently Silex operates two state-of-the-art MEMS fabs with 6" and 8" wafer size respectively. They serve customers in a wide range of application areas, such as automotive, medical, consumer electronics and more. Among the sensors manufactured are pressure sensors, accelerometers, gyros and also components for flow control, ink jet printing and drug delivery. Silex is also well recognized for its world leading through wafer via processes (Sil-Via® and Met-VIA®) that enables wafer level packaging of MEMS and CMOS using the extended process modules Sil-CAP™ and Met-CAP™.

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#### www.softmems.com

SoftMEMS is the creator of the popular, powerful, easy-to-use CAD tool suites MEMS Pro, MEMS Master and MEMS Xplorer. Software functionalities encompass mixed MEMS/IC schematic capture, simulation, optimization, statistical analysis, full custom mask layout, manufacturing rule verification, 3D model generation and visualization from manufacturing process descriptions, behavioral model creation and links to 3D analysis packages.

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1605 Wyatt Drive Santa Clara, CA 95054 Phone: 408-492-0630

#### www.sp3diamondtech.com

Founded in 1993 and headquartered in Santa Clara, California, USA, sp3 Diamond Technologies makes chemical vapor deposition (CVD) diamond for a broad range of applications where current materials have reached their limit. sp3 provides thick-

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Academic City
Dubai / UAE 300109
Phone: +971 56 729 1679
www.stpkc.com

Semiconductor Technology Package Consulting (STPKC) is a fabless design centre for packages and modules. Due to increased challenges in packaging, STPKC helps customers to co-design packages for

MEMS and IC applications. They work hand in hand

with their customers from concept to Design for Manufacturing (DFM).

#### SVTC Technologies, LLC

3833 North First San Jose, CA 95134 Phone: 408-240-7000

#### www.svtc.com

SVTC Technologies provides development and commercialization services for innovative semiconductor process-based technologies and products, costeffectively and in an IP-secure manner. Through facilities in San Jose, California, and Austin, Texas, SVTC serves customers in rapidly growing markets such as novel memory, novel transistors, logic, MEMS, biotechnology, image sensors and photovoltaics. SVTC offers a suite of leading-edge equipment and services, including full-scale 8-inch and 12-inch process capabilities, advanced CMOS and non-CMOS equipment, analytical services, development support tools and commercialization services. SVTC is ISO 9001 and ITAR certified. SVTC's investors include Oak Hill Capital Partners, Tallwood Venture Capital and the company's management and employees.

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2211 Lewis Avenue Rockville, CA 20851 Phone: 301-881-2450

#### www.tousimis.com

Tousimis manufactures highly reliable Supercritical CO2 Dryers which enable delicate micro 3-D structural preservation. Their Critical Point Dryer (CPD) process technology eliminates surface tension forces. Current CPD applications include MEMS, Bio-MEMS, AeroGel, Nano Particle, Carbon Nanotube, Graphene and others. Tousimis is a USA based company located in the Washington D.C. area. Tousimis supports all products with their global sales and service support network.

#### **Unisem Group**

1284 Forgewood Avenue Sunnyvale, CA 94089 Phone: 408-734-3222

#### www.unisemgroup.com

Unisem Group is a global provider of semiconductor assembly and test services for many of the world's most successful electronics companies. Unisem offers an integrated suite of packaging and test services such as wafer bumping, wafer probing, wafer grinding, a wide range of of leadframe and substrate IC packaging including leaded, QFN, BGA and FlipChip packages, and high-end RF and mix-signal test services. The company's turnkey services include design, assembly, test, failure analysis, and electrical and thermal characterization. With approximately 10,000 employees worldwide, Unisem has factory locations in Ipoh, Malaysia; Wales, United Kingdom; Chengdu, People's Republic of China; Batam, Indonesia and Sunnyvale, California, USA. The company is headquartered in Kuala Lumpur, Malaysia.

#### XACTIX, Inc.

2403 Sidney Street, Suite 300 Pittsburgh, PA 15203 Phone: 412-381-3195

#### www.xactix.com

XACTIX is the manufacturer of the Xetch® xenon difluoride (XeF2) etching systems with many different models to support small labs through high volume production. These dry isotropic etching tools are used to etch silicon, molybdenum and germanium and are popular in the MEMS community due to high selectivity versus many standard films including photoresist, silicon dioxide, silicon nitride, and aluminum. The Xetch® systems are particularly well suited for release, but are certainly not limited to MEMS applications and are useful for many applications where highly selective isotropic silicon, molybdenum and germanium etching is required. XACTIX also provides XeF2 etching services.

#### Yole Développement

Le Quartz, 75 cours Emile Zola 69100 Lyon-Villeurbanne, France Phone: +33-472-83-01-80

#### www.yole.fr

Beginning in 1998 with Yole Développement, they have grown to become a group of companies providing market research, technology analysis, strategy consulting, media in addition to finance services. With a solid focus on emerging applications using silicon and/or micro manufacturing, Yole Développement group has expanded to include more than 50 associates worldwide covering MEMS, MedTech, advanced packaging, compound Semiconductors, power Electronics, IED, and photovoltaics. The group supports companies, investors and r&D organizations worldwide to help them understand markets and follow technology trends to develop their business.





#### MEMS FOR ALL OF US PARTICIPANTS



#### Hillcrest Laboratories, Inc.

15245 Shady Grove Rd, S-400, Rockville, MD 20850 Phone: 240-386-0600

#### www.hillcrestlabs.com

Hillcrest Labs is a leading global supplier of motion processing solutions. These solutions capture human and mechanical movement and translate it into motion patters which can be used to control and interact with devices. With more than a decade of MEMS experience, a unique perspective on the natural user experience, a global patent portfolio and numerous successful mass market deployments, they enable partners to quickly and effectively enhance and differentiate products through motion. Hillcrest offers both software and hardware solutions for creating motion enabled products, and has customers and licensees throughout Smart TV, Mobile Device, Gaming and Industrial sectors.



#### Movea, Inc.

6160 Stoneridge Mall Rd, Pleasanton, CA, 94588 Phone: 925-271-7470

#### www.movea.com

Movea is the leading provider of motion-processing technologies including software, embeddable solutions, and semiconductor IP for motion-enabled application development. Movea's unique motion-processing capabilities enable their customers to quickly add motion intelligence to their products. Through their easy-to-integrate technologies, Movea clients can reduce their risk, cost, and time-to-market to deliver compelling motion-based features that set their products apart from the competition and create more end-user value.



#### Sensor Platforms, Inc.

2860 Zanker Road, Suite 210, San Jose, CA 95134 Phone: 408-850-9350

#### www.sensorplatforms.com

Sensor Platforms is a venture-financed company located in Silicon Valley that licenses algorithmic software and platforms, enabling mobile consumer applications to better serve the users. The company's FreeMotion™ Library provides the sophisticated intelligence needed to process data from various sensors in smartphones and tablets, to interpret users' movements, situations and, inferentially, intents. The library allows device OEMs to purchase sensors from multiple suppliers, and optimizes power consumption to enable longer battery life. To achieve these benefits Sensor Platforms has assembled a team with expertise in control systems. machine learning, mixed signal design, motion kinematics, semiconductor device physics, and signal processing.



#### Syride

37 Anita Avenue, La Selva, CA 95076

Phone: 831-345-5969

#### www.syride.com

Syride created a lightweight (110g) and profiled (12.5  $\times$  12.5  $\times$  2cm) device which is the culmination of five years of research dedicated to the growing needs of extreme sports athletes (surfers, paragliders, etc.) wishing to conduct detailed monitoring of their practice to progress better and faster, and the ability to share and relive their experience.



#### VectorNav Technologies

903 N. Bowser Rd., S-200, Richardson, TX 75081

Phone: 512-772-3615

#### www.vectornav.com

VectorNav Technologies specializes in manufacturing high performance inertial measurement units and orientation sensors using the latest miniature solid-state MEMS inertial sensor technology. Since its founding by five graduates of Texas A&M University in 2008, VectorNav has been providing customers worldwide access to high quality, fully calibrated orientation sensors with state-of-the-art digital filtering technology. With a strong background in Aerospace Engineering and experience in the development and testing of spacecraft, launch vehicles, and micro-aerial vehicles, VectorNav brings high performance Aerospace filtering and calibration techniques into the world of low-cost industrial grade MEMS sensors, expanding the possibilities of today's MEMS sensor technology.



#### Xsens

Pantheon 6a, 7521 PR, Enschede, The Netherlands

Phone: +31 (0)88 97367 00

#### www.xsens.com

Xsens is the leading innovator in 3D motion tracking technology and products. Its sensor fusion technologies enable a seamless interface between the digital and physical world in consumer electronics devices and professional applications such as 3D character animation, motion analysis, and industrial control & stabilization. Clients and partners include Electronic Arts, NBC Universal, Daimler, Autodesk, Sagem (Safran Group), Siemens and other leading institutes and companies throughout the world. Founded in 2000, Xsens is a privately held company with headquarters in Enschede, the Netherlands and a US subsidiary in Los Angeles, California.





#### MORNING KEYNOTE

#### SENSORY SWARMS

#### **Professor Kristofer Pister**

Electrical Engineering and Computer Science University of California, Berkeley

Reliable, low-power wireless sensor networking will bring an explosion in the demand for MEMS sensors. By reducing the cost of installation by an order of magnitude, wireless networking allows sensors to be used in new applications where they were previously impractical. For five years wireless networked sensors have been improving efficiency in industrial process automation, with multi-vendor interoperable systems deployed in over 100 countries, and revolutionizing the industry. With the introduction of efficient coding for Internet Protocol packets, each sensor can now have its own IPv6 address and communicate to cloud-based business logic and applications, setting the stage for similar revolutions in building automation, urban infrastructure, smart grid and energy efficiency, and countless other applications.





#### ACCELERATING MEMS MARKET TO \$TRILLION/TRILLION UNITS

Janusz Bryzek, Ph.D.

VP MEMS Development
Fairchild Semiconductor

This presentation introduces a bold vision: potential for MEMS market to reach \$1 trillion dollars in the next ten years. Several discussed pointers confirm a potential for such growth. Clearly, the MEMS market is entering an explosive growth phase. Various analysts have estimated a growth of 12-15% per year from \$1.5B base in 2012, translating to a MEMS market of ~\$1 trillion in 35 years (2046). To reach that market in only 10 years, growth would have to be accelerated to 56% a year.

Acceleration of growth will require significantly faster MEMS R\$D and commercialization cycles. Acceleration of R&D cycles will need new software tools enabling dramatically better process modeling. Acceleration of commercialization cycles will require standard MEMS processes.

This presentation will discuss different pointers to accelerated MEMS market growth and the impact of such growth.





#### IMPLEMENTING THE TRILLION DOLLAR MEMS ROADMAP

#### Robert Haak

CEO, Insight interAsia Pte Ltd.
Vice President - Asia/Pacific, Executive Board of Directors, MANCEF

The rationale for this roadmap is a bold initiative to break from current MEMS sales growth patterns and leap to a new factor of improvement in MEMS sales. This would move the industry from a current hyper competition environment to one more of co-opetition.

This presentation will propose a three-part technology roadmap that requires the interface of at least three elements of the systems: (1) the sensor technology itself, (2) the technology of data transfer from the sensor, and (3) the technology behind the equipment used to process the data.

This roadmap is a market goal generated roadmap effort. Cooper (1994) was one of the first roadmapping professionals to focus on the market-generated roadmaps initiated in the late 1990's. New market goal roadmap efforts look toward market drivers that could generate the need for their products as the top strata of their roadmaps. The base proposition of this roadmap is the need for ubiquitous sensing. Social media will be used to develop drivers but two candidate examples of markets with needs are (1) highway infrastructure and (2) preventative medicine sensing.

With highway infrastructure, for example, much of today's US highway infrastructure was built during the Eisenhower administration to meet 50-year lifetime conditions. Today, the average bridge in that infrastructure is 48 years old and the average bridge costs approximately \$17,000 to inspect annually. Micro- and nano-sensors are key elements in this the sensing network and California is a lead user.

Roadmaps must have a timeline in order to be useful to anyone. The usual roadmap timeline starts at present day and progresses to a review in 5 years, then finalizes at 15 years. We do not see a reason to change this.

We must sequence the three roadmaps to meet the requirements of a system that would enable the growth sensor sales that we aim for. The approved candidate sensors will be used as the product platforms in the roadmap for sensors.





#### CENSE: AWARENESS THROUGH A TRILLION MEMS SENSORS

#### Rich Friedrich

Director of the CeNSE Program Hewlett-Packard Labs

Central Nervous System for the Earth (CeNSE) is a project involving multiple Hewlett-Packard groups focused on enabling a sensory system consisting of a trillion micro and nanoscale sensors embedded in the environment. CeNSE will provide real-time monitoring of surroundings for mission-critical business, environmental, health, and safety applications such as large structure integrity, medical monitoring, food safety, and energy use. By harvesting vast amounts of data and analyzing it to find correlations in space and time, we will enable customers to optimize their operations, anticipate their needs, and understand their impact. At the extremities of this system, HP is developing sensors with sensitivities that approach the limits of what is physically detectable. CeNSE will accelerate the growth rates of MEMS markets as the platform matures and the demand for deployed sensors reaches new applications. The enhanced awareness provided by CeNSE will revolutionize how we interact with the planet, technology, and each other.





#### ON THE ROAD TO \$1T?

Gregory J. Galvin, Ph.D.

President/CEO

Kionix, Inc.

MEMS is certainly among the fastest growing markets in the world. However, the confluence of mobility, interconnectivity and self-awareness suggests that the future of MEMS could be significantly brighter than even the most optimistic current forecasts. Recent years have seen a very rapid proliferation of MEMS devices, both sensors and actuators, entering large volume commercial applications. In less than a decade, MEMS microphones will have grown from zero units to annual production in the multiple billions. MEMS oscillators today are less than one percent of that multiple billion dollar market, yet could potentially show the same accelerated and disruptive growth as happened with MEMS microphones.

Several societal trends suggest the possibility of even more remarkable growth for the MEMS industry. First is mobility. Our electronic products have become ever more mobile, personal and indispensible. Second is interconnectivity. Our electronic products are all interconnected, with each other and with the rest of the world. Information can be gathered anywhere and shared everywhere. Finally, our electronic products are becoming self-aware. They know where they are, what they are doing, what is happening around them and they can take appropriate actions on their own - all to the benefit of their users. MEMS devices, and an ever growing number of them, are integral to enabling these three trends.

This presentation will discuss the high-volume MEMS programs at Kionix, one of the leading suppliers of MEMS inertial sensors, and look at the potential for MEMS markets to reach the trillion dollar threshold over the next decade.





#### THE MEMS REVOLUTION: FROM BILLIONS TO TRILLIONS?

#### Jérémie Bouchaud

Director and Senior Principal Analyst MEMS and Sensors IHS iSuppli

This presentation will provide feedback on the trillion-dollar market opportunity as envisioned in the Micro and Nanotechnology Commercialization Education Foundation (MANCEF) roadmap.

MEMS is definitely in the era of billions today. The market will be bolstered at a rate of \$1 billion per year in value over the next 5 years. Some companies shipped close to one billion units MEMS last year e.g. Knowles and ST. However, IHS iSuppli struggles with the vision of a \$Trillion MEMS market, even in 20 years' time. The presentation will explain why, referring to certain "pointers to accelerated MEMS market growth" of the roadmap to a \$Trillion MEMS market.

One must keep in mind that the market is highly price elastic. Even if, with a lot of imagination, the market expands to trillions of sensors in a few decades, this would only happen if these devices cost not \$10, not even \$1, but just a few cents. 12-bit accelerometers are already shipping for less than \$0.35 today and even at this price, they are still in the low billion range. The same applies to microphones, which sell for less for \$0.25 today. It means that a trillion units MEMS market would only generate a value in the \$10s of billion range. IHS iSuppli believes that to be realized, this vision of the trillion sensors market must be extended far beyond MEMS, to non-MEMS sensors that are more relevant for the "Internet of things", e.g. environmental sensors like temperature, light, humidity, UV, etc, and to non-MEMS sensor fabrication technologies that are more likely to reach the sub \$0.05 points needed for opening up trillions of units market, like large area plastic electronics.





#### **AFTERNOON KEYNOTE**

#### MOTION INTERFACE THE NEXT LARGE MARKET OPPORTUNITY

#### Steve Nasiri

Founder, President, CEO and Chairman InvenSense

Every now and then, some new technology surfaces as the next Must-Have function that transforms the consumer products landscape; Bluetooth, Camera Modules, WiFi, and Touch Screens, to name just a few. Motion Interface rapidly has become that next Must-Have function in all mobile consumer products. At the outset within the Nintendo Wii and now found in all high-end Smart Phones and Tablets, and expected to be penetrating many other consumer products, such as, Smart TV's remote controllers, Wearable Devices, Ski Goggles, Power Screwdrivers, Golf Putters, Sporting Shoes, Quad-helicopters, and many more. This presentation will discuss the key fundamental technologies, challenges, benefits, and overview of various use cases.





# STATUS OF THE MEMS INDUSTRY NEW DRIVERS: THE PATH TO NEW OPPORTUNITIES

J.C. Eloy President and CEO Yole Développement

Now the infrastructure is ready to create more sophisticated applications integrating gyroscopes and magnetometers, generating robust demand for 18.6% average annual growth in sensor units from 2011 to 2016. But there'll be big changes as well, as prices will continue to drop, and a host of players along the complex new value chain all scramble to figure out how best to compete and cooperate for the much bigger business of integrating the silicon sensors into useful functions. Continued price declines will hold revenue growth to a still respectable 11.4% CAGR, to become a \$2.74 billion market opportunity by 2015, but split among a growing crowd of suppliers.

Despite the complexities of designing and fabricating MEMS devices, most of the value in these functions is not actually in the fabrication of the MEMS die. Yole Développement figures the actual cost of front end manufacturing of the MEMS die will account for only about 17% of the total \$2.6 billion total consumer and automotive inertial sensor revenue this year, while the ASIC, the packaging, the test & calibration and the software production costs make up some 41%, leaving roughly 42% total gross margin to be divided up among all the players in the value chain. Moreover, the MEMS die is likely to become an even smaller part of the total cost going forward as the sensors scale to smaller size and ASPs fall. Meanwhile, the demands on the package, the test and the software are growing more complex, and their value is likely to increase.

Outside of the consumer electronics, the applications of MEMS are also increasing both in term of numbers and value. The game is just how to shrink the time to market of such applications and simplify the adoption of MEMS solutions from a module of system maker point of view.

How to reach a \$1Tr MEMS markets? The presentation will highlight YOLE opinion on the collaborative actions to implement to let the MEMS business fly where it has to be: an enabling function helping systems and modules to understand and act on their external environment.





## REALIZING THE FULL POTENTIAL OF MEMS DESIGN AUTOMATION

Stephen Breit, Ph.D. Vice President Engineering Coventor, Inc.

Software tools for MEMS and IC designers have the potential to dramatically increase the efficiency of MEMS product development and integration. We propose a deceptively simple criterion for determining whether this potential has been achieved: Software tools must be able to simulate all specs on a product data sheet as well as manufacturing yield with sufficient accuracy and speed to justify the elimination of build-and-test cycles. We first discuss the broad implications of this criterion in light of two industry realities: continuing innovation in MEMS processes, and increasing integration of MEMS and electronics at the package, wafer and process levels. We then review the capabilities of state-of-the-art software tools and methodology versus the criterion and its implied requirements, identifying what is currently possible, and what gaps remain. Our review leads us to identify key requirement for fully realizing the potential of MEMS design automation: improved understanding of MEMS processes through characterization and/or standardization; tools and methodology that enable Design for Manufacturing; and a MEMS verification flow that complements the existing analog/mixed-signal verification flow.





# HIGH VOLUME ASSEMBLY & TEST SOLUTIONS TO MEET THE RAPIDLY GROWING MEMS MARKET

#### **Russell Shumway**

Sr. Manager, MEMS & Sensor Packaging
Amkor Technology

We are facing explosive growth of product opportunities as the creative application of known fab techniques are used to create silicon-based MEMS transducers and sensors. With a lack of packaging standards in past years, the form factor of these product solutions have been nearly as diverse as the applications they serve. However, the rapid growth of MEMS can be accelerated when manufacturing approaches become more standard and available. The unique requirements of various sensors will be discussed along with approaches toward streamlining MEMS for high volume manufacturing which can enjoy cost and scale efficiencies of mature manufacturing platforms.





#### **SPECIAL SESSION**

#### MEMS FOR ALL OF US

The explosion of the MEMS sensor market has brought MEMS devices to consumer products. The use of multi-axis multi-function sensors data to support complex functions, such as navigation, body movement modeling, image stabilization, etc., triggered the emergence of a new industry: sensor data processing software companies.

This session will introduce six companies, and the technology behind their products which are driven by sensors and sensor software. At the post-conference reception attendees will have an opportunity to have hands on demos with the products.





## FUSING SENSORS INTO MOBILE OPERATING SYSTEMS AND INNOVATIVE USE CASES

#### Tristan Joo

Board Director & Co-Chair of Mobile SIG Wireless Communications Alliance

Indoor navigation LBS and gesture enabled 3D games using motion sensors, gesture & touchless user interfaces, Augmented Reality, context-aware services - these are the next-generation use cases enabled by the latest advances in MEMS and other sensor technologies. With the next wave of smartphones and tablets proliferating, User Experience (UX) differentiation is becoming ever-more important to stay market-competitive. Yet, mobile apps that utilize such sensors are still underwhelming and fragmentation remains a major issue. However, as the native integration of variety of sensors accelerate across mobile operating systems and as "sensor fusion and standardization" advances innovative use cases, mobile apps, and device designs further, the overall UX enhancements will dramatically transform the mobile industry out to a new frontier.





#### HILLCREST LABORATORIES, INC.

**Justin Zink** 

Sales, Marketing and Business Development

The technology behind the Freespace® products that Hillcrest Labs will be demonstrating are MEMS sensors specifically Accelerometers, Magnetometers and Gyroscopes. These sensors, when combined with Hillcrest's advanced MotionEngine™ sensor calibration and sensor fusion software, enable users to control products and their interfaces through motion. Hillcrest's motion control products are unique due to their industry leading accuracy, precision and intuitiveness. The quality of motion control opens a wide range of applications for the products, including consumer electronics, health and fitness and industrial products.





#### MOVEA, INC.

#### **Dave Rothenberg**WW Marketing and Communications

Movea will be demonstrating MotionCore, a family of dedicated motion-processing IP cores optimized for mobile applications. This solution enables customers and partners to quickly add motion intelligence to their products, meaning reduced risk, cost, and Time-to-Market for delivering compelling new motion-based features that create more end-user value such as gesture based interfaces, pedestrian navigation or activity monitoring on mobile platforms. MotionCore components benefits include increased performance and reduced power consumption associated to motion processing for mobile platforms.





#### SENSOR PLATFORMS, INC.

Kevin A. Shaw, Ph.D. Chief Technology Officer

Sensor Platforms FreeMotion™ Library: Sensors are the force behind revolutionary changes in the way we use mobile devices. In the first phase, we were taught to move the device to change the screen or to play a game. This 'motion' based approach was mostly about us learning the right gesture for the right function. However, the next phase of sensors will be far more powerful. Now, mobile devices will start adapting to users and start learning to understand our needs. These 'Context Aware' devices are less about motion and more about understanding us. These devices can turn on when we look at them; mute the ringer when we are in a meeting and bounce to voicemail all phone calls when I drive except those from my spouse. Sensor Platforms has already established a powerful presence in the sensor community with its best-in-class Sensor Fusion algorithms, and now we are building the Context Awareness algorithms to usher in the next generation of mobile devices.





#### **SYRIDE**

#### Romain Lazerand

Consultant

Syride created a device that is composed of a 9-axis Accelerometer - Magnetometer - Gyrometer which allows for sports practitioners to relive and share their experience. They are currently focusing on surfing and paragliding. Surfers and paragliders will be able to see their "session" in data form like never before: from speed to G-force through 3D movement tracking and many other insights like calories burned, wave height/flight tracking, safety tools, etc. Overall, it will make people progress faster and better making the overall sport evolve even faster!





#### **VECTORNAV TECHNOLOGIES**

Jeremy Davis, Ph.D. Director of Engineering

VectorNav will be demonstrating the newly released VN-200 Inertial Navigation Sensor. The VN-200 utilizes 3-axis MEMS accelerometers, magnetometers, gyros, a MEMS pressure sensor, and a GPS module to produce a high accuracy orientation, position, and velocity solution. VectorNav's state of the art sensor fusion software, the Vector Processing Engine (VPE), performs advanced dynamic tuning and disturbance rejection and has been upgraded to handle GPS and pressure sensor measurements on the VN-200. The small form factor combined with its advanced sensor fusion algorithms enables inertial navigation for a wide variety of new and existing applications.





#### **XSENS**

Casper Peeters
CEO

Xsens will be demonstrating its motion capture system with on-body motion sensor modules, each containing gyroscopes, accelerometers and magnetometers. The system is widely used by creators of animations for computer games and movies, scientists in sports and biomechanics and many other professionals. At today's rapid decrease in size and costs of MEMS sensors, mass adoption of the body motion tracking technology for consumer applications in gaming, sports or healthcare will soon come within reach.

#### **About MEPTEC**

MEPTEC (Microelectronics Packaging and Test Engineering Council) is a trade association of semiconductor suppliers, manufacturers, and vendors concerned exclusively with packaging, assembly, and testing, and is committed to enhancing the competitiveness of the back-end portion of the semiconductor industry. Since its inception over 30 years ago, MEPTEC has provided a forum for semiconductor packaging and test professionals to learn and exchange ideas that relate to packaging, assembly, test and handling. Through our monthly luncheons, and one-day symposiums, and an Advisory Board consisting of individuals from all segments of the semiconductor industry, MEPTEC continuously strives to improve and elevate the roles of assembly and test professionals in the industry. For more information about MEPTEC events and membership visit our website at www.meptec.org.



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