



Micro and Nanotechnology  
Commercialization  
Education Foundation ®

# Toward \$1T: MANCEF's 3 Roadmap Approach

**MEPTEC**

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# About MANCEF

Mission Statement: “MANCEF connects a global community focused on commercializing micro and nanotechnology through conferences and educational efforts.”

- Founded in 2001
- Annual COMS conference: this year in Norway
- More details at [MANCEF.org](http://MANCEF.org)

**MANCEF will coordinate the roadmapping effort**

# About Insight interAsia

- Founded in 2006
- Pan-Asia = full coverage of all tech centers
- Focus on small, high-tech clients in US & Europe

Corp HQ in Honolulu

Asia HQ in Singapore 

- Representative offices:

- Japan: Tokyo 

- Korea: Suwon 

- Taiwan: Hsinchu 

- Regular contractors:

- Australia China India Indonesia Malaysia Thailand Vietnam

**Our job for this roadmapping effort: interfacing with Asian participants and marketing the plan globally**

What's Needed for \$1T Market?

# Key MEMS devices toward \$1T

- **RF Technology** - RF switches, antennas, tunable filters, phase shifters, passive components
- **Chemical Measurements** - Microfluidics: Lab-On-Chip devices, DNA test structures, micro-dispensing pumps, hazardous chemical, radiation, biological agent detectors
- **Energy Technology** - PowerMEMS, energy harvesting
- **Inertial Measurements** - accelerometers, gyroscopes, inclinometers, rate sensors, vibration sensors, seismic
- **Pressure Measurements** - pressure sensors, altimeters, ocean depth
- **Display Technology** - Optical MEMS in projectors and displays
- **Acoustic Sensors** - MEMS microphone for acoustic input devices

# Needed: MEMS Processes & Tools

- Photolithography
- Silicon Wet & Dry Etch, DRIE
- Oxidation
- Diffusion
- LPCVD
- Sputter Deposition
- Others?

# Needed: Process Modeling Tools

- Geometry and Material predictions
- 3D Solid Modeling
- SOC friendly
- Transferable from designer to fab
- Likely: *de facto* standard will arise from a dominant foundry-preferred model during the life of the roadmaps

# Packaging Families

Robust, Rugged, and Long-life packaging required for future MEMS

- Package-on-Package
- System-in-Package
- Flip Chip CSP
- Multi-Chip Modules w/ Ball Grid Arrays
- TSV
- Wafer level packaging (turnkey solutions)



# Test Systems

- Wafer-level testing
- Post-packaging testing
  - Media compatibility, thermal stress, mechanical stress, ESD, and EMI
  - Combinations of the above conditions
  - Cycling and lifetime
    - Particularly infrastructure MEMS

# Industrial Consortia

**MANCEF** is asking to participate:

- iNEMI
- JMMC
- MIG
- MNTNetwork
- SIA ITRS
- SRC
- SEMI

# Government sponsors?

- NIST
- DARPA
- MEXT/METI Japan
- LETI France
- A\*STAR Singapore

# Roadmapping

# Premise

1. MEMS market is growing very rapidly and will accelerate
2. If we are going to achieve \$1T MEMS market, *we are going to need some significant roadmapping efforts*
3. We can learn from past roadmapping efforts
4. Our roadmaps are *market goal* driven (\$1T)

# 3 Generations of Roadmaps

- 1<sup>st</sup> Gen roadmaps aim for products and look for solutions to get those products to market
- 2<sup>nd</sup> Gen roadmaps use disruptive and emergent technologies which do not as yet have a foundation process, unit cell, or architecturally stable focus products
- **3<sup>rd</sup> Gen roadmaps** are those that focus on products which are generated at the interface of more than one technology

# Some examples to learn from

- ITRS
  - Adaptability over time
- SETIS
  - Synergies, crosscuts
- JEITA
  - Systems approach
- Malaria vaccine
  - Global cooperation, common goal
- Quantum computing
  - Complex, esoteric, secretive
- Several others

# Market Generated Roadmap

- Cooper (1994) was one of the first roadmapping professionals to focus on the market generated roadmaps initiated in the late 1990's.
- We will look at all of these roadmaps for techniques.

## Market *Goal* Roadmap

- Use when there is a desired market size to be achieved - **\$1T per year**



# Our Rationale

- We suggest a bold initiative to break from current MEMS sales growth patterns and jump to a new **factor improvement** in MEMS sales
- This would move the industry from the current environment of *hyper competition* to one of **coopetition**
- Some lessons can be learned from other industries where **shared pre-competitive** research significantly expedited technology development at reduced costs

# 3 Roadmaps required

Our plan requires the interface of at least 3 elements of the system:

1. sensor technology itself
2. technology of data transfer from the sensor
3. technology behind the equipment used to process the data

# First steps

New market goal roadmap efforts look toward market drivers that could generate need for their products as the top strata

- The base proposition of this roadmap is the need for *ubiquitous sensing*
- We will use social media to develop drivers
  - Some initial candidates
    1. Highway infrastructure
    2. Preventative medicine sensing
- We next need to validate sensor candidates
  - For example: highway infrastructure

# Key: Ubiquitous Sensing

*Ubiquitous sensing* that is the foundation of this roadmapping effort will require new means of transferring data.

- Thus, our roadmaps will require a *systems approach*.
- Some estimates are that with conventional (Internet) solutions we will need as much as 4 times the current bandwidth capacity
- New technologies
- Validate new technologies; think in terms of *technology readiness assessment* rather than Moore's law curves
- Some potentials for partial solutions include
  - High frequency RF MEMS

# Data Analysis Explosion

Ubiquitous Sensing = enormous data

- Do we have the equipment to accommodate this? What do we need?
- Need for monitored social media
- Again look to the robustness of a solution; more like Technology readiness assessment.

# Our roadmaps must have timelines

- The usual roadmap timeline starts at present and has a review at t+5 years, then finalizes at t+15
  - We do not see a reason to change this
- We must sequence 3 roadmaps to meet the requirements of a system that would enable the growth of sensor sales that we aim for
  - The approved candidate sensors will be used as the product platforms in the roadmap for sensors

# Roadmap data gathering process

- Tools
  - Market drivers
  - Social media
  - Delphi studies
  - Curves
  - TRA
- Essential Personnel
  - Stakeholder corporations
  - Professional and student support

# Roadmap data gathering process

- Essential interactions
  - Web-based meeting
  - Meetings at selected events
- What are some critical dimensions?
  - For sensors
    - Cost
    - Standard elements for each application area
  - For data transference
    - Effective data density management / cost
  - For analytical information
    - Capacity / cost



# Conclusions

We propose a set of 3 roadmaps are needed to realize \$1T in MEMS sales:

(1) Sensor (2) Data Transfer (3) Data Proc Equip

- Market *Goal* Roadmaps
  - Ubiquitous sensing is the foundation
  - The 3 roadmaps must be synchronized
- 15-year duration with 5-year review
- Will require coopetition to reach goals

# Response to our idea

- Identification of candidate student at UNM / UNC / U Twente / KIT and others underway
- Some funding identified
- Corporate interest in Asia, USA, and Europe
- Consulting interest
- Industry group interest

# Funding

- We are actively looking for \$100K to move our roadmapping effort forward
  - Companies
  - Universities
  - Government organizations
  - Consortia

# Roadshow our plan

- COMS 2102 – Norway
- Sensors Expo – Chicago
- TechConnect - Santa Clara
- Semicon West - SF
- Micromachine/MEMS – Tokyo
- IEEE MEMS 2013 – Taipei
- Nano Tech 2013 - Tokyo

# Call To Action

What we need:

- Your hard work...get involved!
- Feedback: Ideas, Comments, Questions
- \$ ¥ € ~~W~~ £
- Other Resources
- Spread The Word & Evangelize

# Thank you

Contact us at location most convenient for you:

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